



Waves

The Newsletter of Hickory Hills Landowners

hickoryhillslake.com

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Fall 2012

Annual Shareholder's Meeting Reports from September 15, 2012

The following are the reports presented at the meeting.

Letter from the President - Neal Sullivan

The 2012 fiscal year presented several challenges to the corporation (HHL) that were handled in stride, allowing HHL to make significant progress on the areas of importance to our long term success. In the face of the continuing difficult economic times, our primary source of revenue – license fees was again reduced: 90% of our forecasted income - down from 95% of forecast in 2011. This translates into more than 50 residents who are not paying the license fee, more than 20 of whom are delinquent for the first time. Additionally, on the spending side, significant costs were incurred as the corporation and, more specifically the Lake Management Group (LMG), heroically dealt with the fanwort infestation.

To counter the unplanned shortfall and the increased spending, the BOD and the various committees maintained a tight hold on spending, while minimizing the impact to important activities required to maintain and improve the land, lake, facilities and quality of life. Most notably, significant savings against budget were achieved by; the dam committee (~\$14k savings), the lake and

resource management committee (~\$5k savings), the office committee (~\$3k savings) and the LMG who was able to absorb all of the additional spending required by the fanwort mitigation effort by using its fundraising budget to account for overages beyond the operating budget. These efforts, along with additional smaller savings achieved in other areas, will allow us to most likely maintain our funding goal for the dam renovation work at ~ \$38k.

A hydrology report was commissioned and completed this year. It supports the previous conclusions that the dam will need to be renovated to handle the new state maximum flow regulations for high hazard dams. This report also provided HHL with somewhat refined, but still informal, estimates for the spillway expansion. It should come as no surprise that the costs have increased from the estimates used in 2009 (~\$400k) and now cover a range from \$500k to significantly more than \$1M. The small kernel of good news that has come out of this activity is that there may be more time available to build the dam fund before the actual work gets underway. To this end the financial planning committee has developed models that will allow the BOD to plan for various spillway expansion cost scenarios. Our dam fund is ahead of schedule, thanks to the stewardship of the BOD, generous donations and the investment approach of the

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HHL Office MOVED for the Fall/Winter!

The new FALL/WINTER-ONLY location is at

80 Horizon Island Road

Open Monday & Thursday 9-11 a.m. ONLY

As always, the best & fastest way to reach the office is through email at

hickoryhills@net1plus.com

or please leave a message at 978-582-6365.

Take a Hike!

Hiking season is here! Time to enjoy some natural scenery with a little hike through Hickory Woods! So set aside Sunday, November 18th rain or shine and meet me at the trail head at 10 a.m. between 200 and 214 Island Rd for a walking tour of the Hickory Woods.



The walk is a beginner level hike, and will take us at a slow pace through the woods. We will cover approximately 3 miles, so bring your favorite walking stick and water, and we'll be off! Call or email to confirm or to make arrangements for other dates!



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CARF, at more than \$200k at the end of this fiscal year.

The BOD is working diligently, in these difficult times,

The BOD was able to make progress against the goals for this year. Highlights include:

- ◇ Deal with Fanwort infestation & implement long range plan for invasive species. **Ongoing**
- ◇ Dam Maintenance planning - new 5 year plan to replace existing plan—**Complete**
- ◇ Formulate and implement training procedures for the Dam EAP — **Complete**
- ◇ Develop draft improvement plan based upon Dam Hydrology results — **Complete**
- ◇ Develop an Island Rd. facility plan—**Incomplete**
- ◇ Finish 2012 with greater than \$200,000.00 in the Dam fund — **Complete**
- ◇ Increase shareholder base by 10% - **1% Achieved**
- ◇ Fully integrate Finance Committee into the capital planning structure—**Complete**

For the next fiscal year the BOD and its committees have established the following goals:

Lake Management:

- ◇ Continue Fanwort remediation and implement long range plan for invasive species.
- ◇ Execute chemical treatment for Little Hickory

Dam:

- ◇ Review conclusions from Hydrology Study and 2012 State Inspection, assess recommendations and prepare for possible capital improvements
- ◇ Improve safety measures in Dam operations and implement mock emergency testing (EAP readiness) with safety officials
- ◇ Complete financial projection tool & Present Dam financial scenarios to shareholders
- ◇ Continue electronic communications rollout
- ◇ Develop an Island Rd. facility plan

- ◇ Finish 2012 with greater than \$235,000.00 in the Dam fund
- ◇ Increase shareholder base by 5%

Capital Asset Reserve Fund -P Lastella

The fund was created to generate income to improve the Corporation's capital structure and financial base for planned and unplanned capital expenditures, which will promote and conserve the welfare and betterment of Hickory Hills. We do this using the following methods:



- ◇ Examine short and long term investment practices and determine which of these practices is optimal
- ◇ Determine expenditure of funds on projects such as the dam, land purchases, water quality, and any unplanned emergencies
- ◇ Define and manage the approval process involving the Capital Asset Reserve Fund Trustees, the Board of Directors and the Shareholders

Our goals for 2012-2013 are to:

- ◇ Provide optimal investment vehicles for Dam Fund
- ◇ Review needs of the Corporation for short and long term investments
- ◇ Establish new ways to grow the CARF Fund

I am pleased to report that this fund remains intact and has increased by \$917.33 during the past twelve months.

We thank the contributors for their donations this year. We have had 19 contributors 4 of whom contributed \$100.00 or more.

The current total for the CARF is \$100,695.81.

Thank you for your continued contributions to support the growth of this important fund.

Dam Report - T. Bertram presented

The Dam boards were installed early this year to accommodate the unusually early Spring. The boards we removed a number of times to ensure there would be no flooding when the heavy rains came in the summer. The earthen structure was mowed sever times and the Rip Rap inspected and sprayed for weed control. As part of the upcoming 2012 Phase I Safety Inspection we asked Tighe & Bond to provide us with a preliminary assessment of the potential leakage of the sluices gate and to look into the water flow at the tow of the Dam

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(con't from page 2) slope for potential safety hazards. We will be evaluating the results over the coming year. We are also considering updating the sluice gate depending on the findings.

Last fall we commissioned Tighe & Bond to complete a Hydrology Study as recommended in our 2010 Phase I Dam Safety report. As you may or may not be aware in 2008 after a dam failure in Taunton Ma the state changed the rating criteria on the Phase I Dam safety inspections for high hazard dams. Our dam is considered high hazard as there is the potential for loss of life in the event of a breach. To paraphrase the change, we now have to withstand a water flow of 1/2 Probable Maximum Flood (1/2 PMF) rather than the previous 500 year storm.



The results of the report do indeed show that we cannot handle the flow from 1/2 PMF. The analysis shows we would over top by less than a foot but we do not meet the state mandated criteria. As part of the study we asked the engineers to provide us with some preliminary potential solutions and estimated costs. They came back with several scenarios most of which were deemed unfeasible due to cost or environmental factors. The two most likely solutions are:

1. Crest gate, in this scenario the existing concrete dam structure would be modified and updated to accommodate a new deeper steel hydraulically actuated gate. The deepening of the dam would accommodate the flow from the 1/2 PMF and put us in compliance.
2. Over Topping Protection, In third scenario the water side and crest of the dam would be covered in a "concrete mesh" almost like interlocked pavers shaped like "X's" allowing vegetation to grow within it. This would keep the dam from eroding or breaching in the event of a 1/2 PMF and also bring us into compliance. We have estimated the cost of the repair / upgrade in the range of \$500,000 - \$1,000,000

The driving factor here is the Phase I Inspection. Based on its finding we will work towards the most cost effective viable solution.

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A beautiful Oriole hanging at Peninsula Drive in July. Thanks for sending these to the office!





A Note of Thanks

THANK YOU

The Board of Directors, on behalf of all of the residents here at HHL, would like to take this opportunity to thank **<name removed>** for his generosity donating his time EVERY DAY unlocking the main beach gate on Island Road in the morning allowing access to our parking lot and then locking it back up for us to secure it in the evening. He also takes our trash bins to the curb each week for pick up and then moves them back for use later the same day. He has been performing these thankless tasks for now over 5 years and we're all VERY grateful!

<name removed> offers a spot at her property to store the Hemlock Beach trash totes over the winter for us. Meghan has also been doing this for years! Thank you!

Watch Your Waste!

Did you know that Massachusetts residents fill enough trash bags each year to circle the earth two-and-a half times?



Did you ever wonder where all that trash goes?

Two-thirds of our trash could be recycled or composted, but only one-third of it actually is. The rest is either burned or buried in Massachusetts, or shipped out of state for disposal. What a waste!

There are lots of simple things you can do to reduce waste, save money and protect our environment.

Find out about all the items you can recycle at 1-800-CLEANUP or <http://www.earth911.org>

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Goals vs. Accomplishments 2011-2012

Goal #1: Hydrology Study - **Complete**

Goal #2 2012 Dam inspection- **Scheduled**

Goal #3 Replace existing Stop Logs- **Complete**

Goal #4 Improve safety measures in Dam operations - **Ongoing**

Goal #5 Inspect sluice gate - **Scheduled**

Goal #6 Improve signage on earthen dyke and dam - **Ongoing**

In addition the committee held regular meetings and performed regular maintenance on dam and dyke; Updated Dam procedures and operations; Commissioned and analyzed results of Hydrology; Updated EAP; Maintained concrete spillway and Posted new residents only signs

Goals 2012-2013

The goal of the Dam committee is to keep the Dam in good operational order and up to state specifications in an effort to maintain a consistent water level in Hickory Hills Lake while considering the safety of both up and down stream residents. Additionally the committee is preparing for any major changes that may be mandated by the state, as a result of non favorable inspection report.

Goal #1 Review conclusions from Hydrology Study and prepare for possible capital improvements

Goal #2 Review conclusions 2012 Dam inspection report and assess recommendations

Goal #3 Implement mock emergency testing EAP readiness with safety officials

Goal #4 Improve safety measures in Dam operations

Goal #5 Inspect and improve sluice gate

Goal #6 Improve signage on earthen dyke and dam

Finance Committee - J. Shearer

The purpose of this committee is to support the Hickory Hills Landowners, Inc. and its Shareholders with long-range financial planning as directed by the Board of Directors. The primary focus is to continue coordination with the Dam Committee for planning the anticipated dam renovation. Over the past year, we've worked to accomplish the following goals:

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Goal #1: Continue Dam

Renovation planning

The Financial Planning Committee (FPC) and Dam committees have held joint meetings to discuss dam renovation options (identified in the April 2012 Tighe and Bond Hydrology study), as well as estimated costs and potential schedules. Our strategy is to continue with the ongoing 5-year HHL dam maintenance plan and defer as much major renovation work as possible. There is still a great deal of uncertainty about what the State will require, which could significantly impact the scope, cost and timing of the project.

We are currently on track with our 2009 plan for the Dam fund [see Figure 1]. We will have accumulated approximately \$200,000 by the end of FY 2012, which is ahead of plan and half way to our original “best guess” of the total \$400,000 project cost. According to the plan, the remaining funds would come from borrowing from the CARF and/or a bank loan. It may also be possible to defer the start of the project by several years, which would enable us to accrue additional funds to offset borrowing.

In addition, the Senate approved and sent to the House a bill to establish a Revolving Loan Fund to provide low-interest, long-term loans to private dam owners like HHL to inspect and repair and remove

some 3000-plus dams in Massachusetts. The proposal has been in the House Ways and Means Committee since July 29.

As we gain more information from studies and from dialog with Tighe and Bond and the State, it has become evident that our original cost estimates are too low. The most recent estimates presented by Tighe and Bond in their 2012 report significantly exceed our initial 2009 “best guess” of \$400K. A more realistic planning estimate ranges from \$550K to \$1,000K with large uncertainties.

To enable the BOD to conduct more realistic financial planning, the FPC is developing a Microsoft Excel-based financial planning tool to model candidate scenarios. It will enable the user to conduct “what-if” analyses with user-defined inputs for cost, timing, inflation, loan options and potential increases in annual fees. Updates can easily be created as requirements change or new data are received. In the future, it can also be used to evaluate other potential capital expenditures.

Figure 2 shows the results assuming a mid-range project cost of \$750K and a construction start delayed until 2018. Despite the extra time to accrue funds, the analysis shows that a larger loan and an increase in annual dues of about 5-10% per year could be required to pay for this hypothetical project.

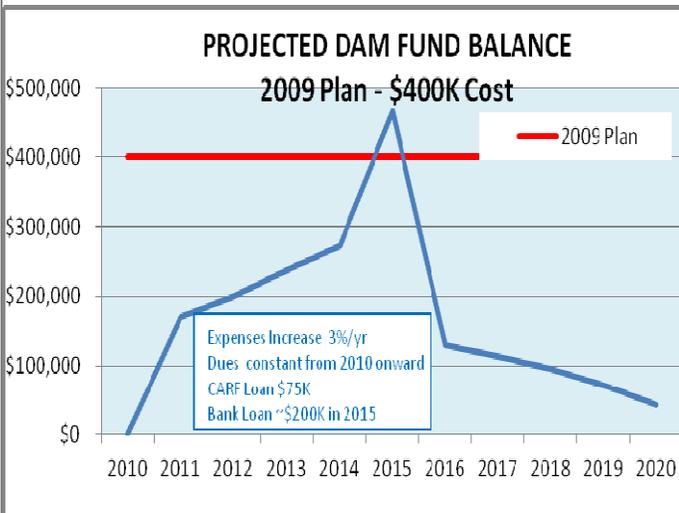


FIG 1. 2009 DAM FUNDING PLAN

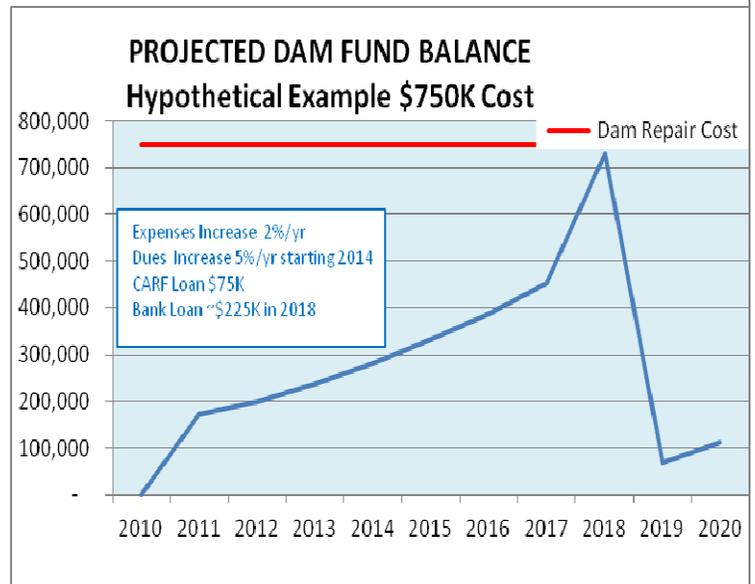


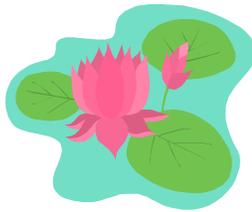
FIG 2. 2012 DAM FUNDING EXAMPLE

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Lake Management Group An opportunity to get involved

At this year's Annual Shareholders Meeting there was a great report presented by the Lake Management Group about Fanwort in Hickory Hills Lake. Several residents expressed interest in learning more about the removal process and participating in proper lake management. The Committee reviews lake issues and explores solutions in order to make recommendations to the Board of Directors and take action.



We need your help! If you are interested in participating in this committee group please send an email describing your interest to the office at hickoryhills@net1plus.com or to <name removed>.

Even if you can only spare a couple of hours here and there, that's OK. Please contact us now to help preserve our own little piece of heaven here at Hickory Hills Lake.

(con't from page 5) **Goal #2: Meet with committees to develop long term financial needs and goals.**

This is an ongoing goal which will continue on a periodic basis as needed. Requirements that exceed normal operating budgets, if any, will be identified and presented to the BOD for possible long-term funding.

Goal #3: Formalize committee request of funds to BOD prior to budgeting process.

The FPC has developed a "Capital Planning Worksheet" to be used as a tool to identify, document and support evaluation of candidate capital expenses in a standardized format. The form is based on modification of a similar form currently being used by the Town of Lunenburg.

Goal #4: Work with CARF (and others) to formalize dam investment strategy.

A separate deferred income account has been established for the funds set aside for dam renovation. This fund is being managed by CARF and funds status is being reported by the Treasurer.

Goals 2012-2013

- Complete financial projection tool
- Present Dam financial scenarios to shareholders

Lake Management Group – presented by T. Bertram

The focus of the LMG this year has been fighting Fanwort. In accordance with the 2012 budget, the LMG developed an RFP for an Aquatic vegetation Survey and the contract with the recommended vendor, Aquatic Control, has been signed by the Board. The survey will occur in the late summer or early fall and a draft report will be made available immediately thereafter. Due to the tremendous effort involved in the construction and deployment of the suction harvester, coordinating survey volunteers, and developing an RFP for the lake survey, members of the LMG have not been able to move forward with other LMG projects. Although we expect to continue harvesting Fanwort next year, it is our expectation that the suction harvester group will continue to operate and various other sub-committees will be able to devote themselves in 2013 to other important lake management tasks such as erosion control and storm water management.

Once the vegetation survey is completed and weeds begin to emerge in the Spring/Summer next year of 2013 we will have a better understanding of the magnitude of the Fanwort problem. Of course, the main focus of the LMG will continue to be eradication of Fanwort; therefore the budget has been prioritized. Line items within the budget will be adjusted based on available funds (i.e. should Fanwort be over budget, erosion control may be reduced).

To date, \$20,403.20 has been spent of the (revised) FY12 budget of \$26,202; (note that this number could be adjusted slightly as additional equipment may be purchased before the end of the year for the suction harvester). The BOD approved the *(con't on next pg)*



Board of Directors for 2012-2013

	President	Walt Parquet
	V. President	Tom Bertram
	Treasurer	Mrs. Fortin
	Clerk	Chris Albert
Directors:	Paul Anderson	Jim Shearer
	Jim Leblanc	Scott Snape
	Eric Manseau	James Toale
	Mike Nault	



(con't from page 6) increase of \$11,700, due to the extensive Fanwort mitigation efforts, to the original budget with the stipulation that the monies would be taken from the LMG fund raising account, thereby maintaining the original budgeted \$14,502 expense from HHL operating accounts. Based on spending to date it is expected that a reduced amount (approximately \$6000) will be transferred to the operating budget from the fund raising account.

The total budget recommendation for lake management next year is \$17,880; \$14,000 from the operating budget and \$3,880 from fund raising, representing a reduction of more than \$4000 from operating as compared with previous projections. The following is an overview of each item included within the proposed 2013 LMG budget:

Priority 1 – Fanwort- Final Actions - Drawdown of the Boat Ramp Cove. The remainder of the contracted amount has been included for the removal of the earthen dam. Funds have been allocated for the final cleanup of the beach and to remove any remaining debris. **Suction Harvester** The suction harvester has been deployed and is working very well; however the donated motor is not sufficient for efficient operation. Approximately \$1,800 was donated to the Fanwort effort this year by various shareholders through the annual bills. It is recommended that these funds be utilized **before the end of this year** to purchase a new motor and if funds allow a trolling motor and **authorization to proceed with this purchase has been approved by the BOD.** Operational costs of the harvester are minimal; funds have been included for gas and weed bags. It should be noted that the LMG hopes to purchase additional regulators and hose connectors to allow for various divers this year (currently we have a setup for one diver). Should this purchase not occur by the end of this fiscal year, this equipment will need to be purchased in 2013. The miscellaneous line item will cover costs such as gas, electricity etc. and other unanticipated expenditures.

Priority 2 – Lake Survey As noted above, the survey this year will begin in August; this survey once completed will be our baseline moving forward. Funds have been included in the budget to conduct another survey next year. The surveys are expensive, however until Fanwort has been eradicated or is more manageable/contained it is crucial that they be conducted yearly.

Priority 3 – Chemical Treatment – Little Hickory

This year Little Hickory experienced significant weed and algae growth. Dominic Meringolo of Aquatic Control Technology evaluated the area and is recommending that herbicide/algaecide treatment be done next year. As done in the past, it is expected that homeowners on Little Hickory will be required to contribute 1/2 the cost of the treatment.

Priority 4 – Storm water Management Members of the LMG have reached out to the Nashua River Watershed Association for assistance in assessing storm water issues and implementing mitigation measures. NRWA is eager to assist in this endeavor and meetings will be taking place in the very near future. With the assistance of the NRWA, the Committee hopes to implement a number of strategies to mitigate the effects of storm water, including (but not limited to) the construction of rain-gardens in various locations and maintenance of plunge pools. Deploying various devices in accordance with recommended best management practices will be explored and grant opportunities investigated.

Priority 5 – Erosion Control - Erosion Control efforts have been extremely effective at preventing additional erosion and restoring lost shore line. The erosion control line item has been reduced, however the LMG would like to address various eroded areas this year to protect our valuable shorelines.

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Devens Reg. Household Hazardous Products Collection Center
 ...providing safe and convenient disposal services for toxic household waste.
 9 Cook Street (rear), Devens, MA 01434
<http://www.DevensHHW.com>
 (978) 501-3943 — Open Dec 5 & 8
 9am—12pm weather permitting



Clean Water... Everybody's Business

Stormwater Management

What is stormwater management?

The purpose of stormwater management is to improve water quality in the rivers, lakes and ponds. Stormwater is the primary source for vernal pools, wetlands, streams, rivers, lakes, aquifers and reservoirs. Stormwater also becomes a transportation system for pollutants.



Sources of stormwater pollution includes:

Streets, Driveways, Lawns, Parking Lots, Construction Sites, Agricultural Fields, Failing Sewer Tanks, Illicit Discharges

The effects of polluted stormwater include:

Destruction of Fish Habitat, Increased Flooding Events, Nuisance Algae Growth, Contaminated Drinking Water Supplies, Closed Beaches, Polluted Waterbodies

What can you do to help?

Erosion—Monitor erosion on your property. Bushes and trees help to slow the movement of water off your property.

Hazardous Waste—Attend hazardous waste days to dispose of materials and return used motor oil and batteries to their place of purchase.

Outside Water Use— Use environmentally friendly products when washing car, driveways, etc. All water that leaves your property via your driveway ends up in the street and headed to the street basins.

Take your car to a car wash instead of washing it in the driveway.

Your pets—Animal wastes also get carried via rainwater into the groundwater. Remember to clean up after your dog.

Septic Management—Keep your septic system running smoothly by routinely pumping out your system.

Lawn Care—Use fertilizers sparingly and sweep up driveways, sidewalks, and gutters

Vegetate bare spots in your yard.

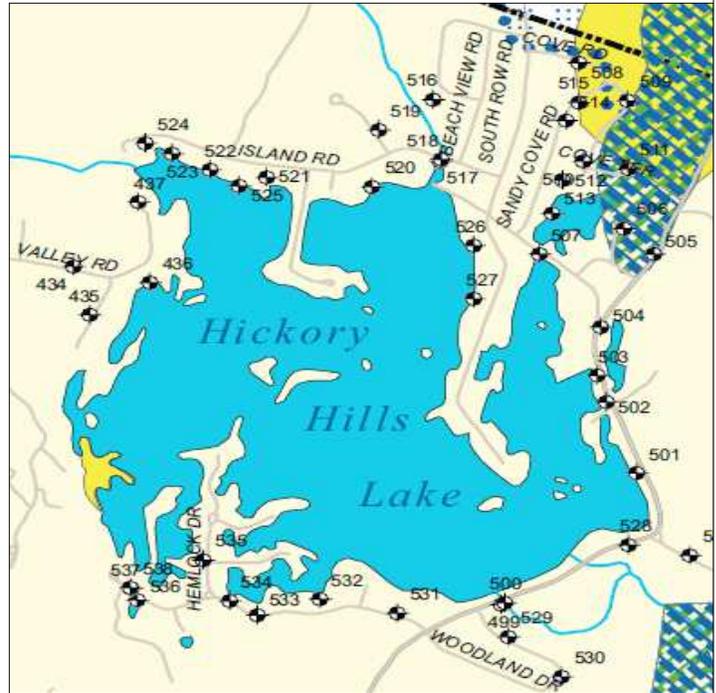
Compost your yard waste

Pest Control—Use least toxic pesticides, follow labels, and learn how to prevent pest problems

Storm drains—never dump anything down storm drains or in streams and **keep storm drains by your home clear of debris (see map below).**

For more information, visit www.epa.gov/nps or www.epa.gov/npdes/stormwater

Stormwater Drain Locations



WELCOME

HHL, welcomes the following new residents who have recently moved to our lake community. We hope you have met your neighbors and are looking forward to a great winter season. Welcome!

NAMES REMOVED FOR WEB VIEWING



**NRWA Outdoor wellness walking program
Features a Guided Wellness Trail Walk Series!**

Join them for their weekly wellness walks on the Nashoba River Rail Trail!

Ayer: Monday's at 8am Pepperell: Tuesday's at 8am
Groton: Every Wed & Thurs at 8am

These 40 min walks are free and open to all ages (for the comfort of all, no dogs please). The walks are guided by NRWA program directors who will share nature observations along the way. Join them one day or up to four days a week.

Pre-registration is required. To register for walks, or for more information, call NRWA at 978 448-0299, or email AIF@NashuaRiverWatershed.org. Additional walks are:

Cook Conservation Area in Lancaster, MA
Sunday, Dec 2, 1 to 2pm

Riverside West Trail in Pepperell, MA
Sunday, Jan 5 1 to 2pm

Devens North Post in Shirley, MA
Sunday, Feb 2, 1 to 2pm

Townsend State Forest in Townsend, MA
Sunday, Mar 3, 1 to 2pm



Goals for 2012 – 2013

Implement boat launch procedures, hire and train two inspectors.

Hire and train two security personal for Boat Launch Inspections

Coordinate with Dam Committee timing and scheduling for Boat Extraction in the fall and Insertions in spring at the Boat Launch site.

Better communicate with residents the need for security, boat stickers, and parking stickers.

Increase boat and auto sticker compliance by 10%

Land/Resource Management-Neal Sullivan

The purpose of the Land/Resource Management Committee is to manage the routine maintenance of, and improvements to all common real estate owned by HHL, including Hickory Woods land and trails, private roads, boat lot, canoe rack, office building, parking lot and our common beaches. It is this committee's responsibility to investigate all requests for permits from HHL shareholders and residents and report findings to the BOD for approval.

Accomplishments vs. Goals 2011-2012

Reduce trash removal costs by 20% - Strict contractual obligations with Waste Management limited the savings opportunities for this year. A strategy to competitively bid these contracts as they expire will allow for more significant savings in coming years. By renegotiating with Waste Management, costs for this service have been reduced by 25%

Develop long range proposal for Island Road beach/office facility – No progress

Streamline process for residents' request for permits – All required forms and permissions are now available on the HHL Web site. A web based assignment and tracking for all residents' requests has been developed and implemented. These improvements have resulted in typical resident requests achieving BOD vote within the BOD meeting cycle.

Maintain beaches, private roads, office building, parking lot, boat lot, etc. for the use and enjoyment of HHL residents. Thanks to a relatively calm winter minor damage to roads, parking lot and office building were sustained. The extensive

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Security Report - Bob Novacek *(con't from page 7)*

The purpose of this Committee is to provide protection of HHL properties and environs from outside usage and enjoyment from outside influences.

This will include any watercraft not identified with a valid HHL sticker.

Usage of HHL properties by vehicles not identified with proper HHL parking sticker.

Ensuring free access to all activities to all landowners provided by Hickory Hills Landowners association.

Over see safe boating practices are followed by all residence of the lake.

Accomplishments vs. Goals 2011 – 2012

Hired and trained two security personnel and Launch Inspections

Maintained prior year levels of lake security and boating safety practices

Acquired a new Security Boat



(con't from page 9)

operations at the main beach battling Fanwort, resulted in significant damage. A major cleanup effort led by Chris Albert, Tom Bertram and a host of others prepared the main beach for summer.

Identify all real estate within HHL community that is available for sale – This activity remained under the auspices of the office manager and will be re-evaluated as an LRM objective next year.

Goals for 2012-2013

- Continue to implement Trash cost reduction Strategy
- Continue to implement office building plan
- Maintain HHL properties

Shareholder Outreach Report - C. Fortin

The Shareholder Outreach Committee is dedicated to increasing the number of Shareholders in the Corporation. The committee was formed in 2012 at the request of the HHL BOD to achieve the 2011/12 goal of increasing shareholders by 10%. The committee requires a grass roots word-of-mouth approach to achieve this goal.

Goals for 2011/12

- Recruit members to form a committee – complete
- Update HHL prospectus - complete
- Obtain non-shareholder list and identify means of marketing and outreach - complete
- Increase Shareholder count by 10% (32.3 households) - in process

Goals for 2012/12

- Increase Shareholders by 5%.
 - ◇ Recruitment efforts take dedicated time and lots of talking. We have therefore split our efforts into three marketing campaigns. The first marketing blitz will take place at the Annual Shareholder’s Meeting 9/2012. The committee’s most concentrated efforts will take place in 2013 prior to boat sticker purchases. A final campaign will take place 7/2013 prior to participation at the annual meeting.
 - ◇ In between our direct campaigns, we need the help of every person that IS a shareholder who has a neighbor or friend that is NOT a shareholder. We therefore challenge all shareholders to spread the word about becoming a shareholder. The best salespeople are those that use the product.

Closing: It’s not just about the cool Secret Decoder Ring when you buy a share of this heaven we call Hickory Hills, although if we had a budget the ring might help. Being a shareholder means the right to vote on our most valuable corporation asset, the 50% savings on boat stickers & ID Cards each spring, and a great meal each September.

Office/Communications Report—Neal Sullivan

The key function of this committee is to facilitate communication with and between residents, shareholders, committees, and the directors and officers of the Hickory Hills Landowners.

Office statistics: Replenished office stock and supplies as needed; Sold 10 shares of stock; Sold 490 ID cards; Sold 784 Boat stickers; Sold 21 Bumper Stickers; Generated 24 First Right of Refusals issued for Hickory Hills property transfers.

Communications statistics: Continued lake-wide email distribution for Waves, general announcements and shareholder meeting materials with ~ 404 electronic recipients and significant net saving to HHL.. Enhanced BOD member’s electronic communications with a dedicated and secure web site for all BOD documentation. Significantly cut down on BOD email traffic and improved task tracking. Sponsored 6 weeks of summer youth activities program.

Goals vs. Accomplishments 2011-2012:

Increase electronic access lake wide (147 residents not on email roll) – Increased by 44 and have reached saturation with current residents either not possessing internet access or not desiring internet communications with HHL.

Explore additional communications media (e.g. JV Communications, Ringclear, etc...) Phonevite chosen as most capable and cost efficient solution. Has been used to “connect” residents without internet capability to the rapid communications at a significant cost (\$.05 per connect vs. \$.45 mailing) and time savings to the corporation.

Begin roll out of web-based communications: Residents in good standing access to: Policies & Procedures; Forms – Policies & Procedures, By-laws and HHL forms have been posted to the HHL website.

Shareholders access to: BOD meeting summaries – BOD meeting summaries, beginning with the April 2012 BOD meeting have been made available on the BLOG section of the HHL website.

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Support dedicated and secure websites for Finance, Dam and Communications Committees – Dedicated and secure web sites have been established for all HHL committees with access restricted to BOD members.

Start a BOD Blog – BOD Blog started in April 2012

Explore the use of Wikis for the BOD and select committees – Evaluation of Wikis found that support requirements did not justify perceived utility.

Launch a lake-wide Lost & Found page on website – Completed launch of both Lost & Found and a new Announcement page.

Goals for 2012-2013

- Continue to increase electronic media usage across HHL
- Evaluate utility of Blog
- Evaluate use of social media (Facebook, twitter, etc)
- Evaluate ability to accept credit card payments

End of reports

Arrow Septic & Drain Services

\$10.00 off

Mention you're from Hickory Hills and receive a \$10.00 discount from your next Septic cleaning from Arrow Septic & Drain Services.

Contact Arrow Septic at 978-597-5378

Reminder from your neighbors

Please observe Lunenburg's ordinance and have your dog under your control at all times.

There's no such thing as a bad dog, only bad owners.

CONGRATULATIONS!!

Congratulations to <name removed> for winning the brand new Kayak from the (rained out) Beach Party raffle!

Fanwort Update!

Last, but CERTAINLY not least, the Suction Harvester was successfully built this Spring thanks to a rock star group of LMG volunteers, and has been very busy this Summer and Fall removing Fanwort from many locations around our lake. It's working great and the volunteers running and coordinating Fanwort removal are still out looking for it and we thank you for all that you do! If your Kayak's are around, they're still looking for helpers. Mark only. No Pulling!!!

Below are the areas where Fanwort has been removed this year. Next year, we hope there will be no list to report!

DT	Location	AMT	DT	Location	AMT	DT	Location	AMT
6/26	82 Peninsula Dr	1 stalk	7/16	120 Peninsula Dr	2 clusters	10/6	45 Island Rd	1 stem
7/3	69 Island Road	2 clusters	7/21	Island Rd Beach	5 clusters		(20 ft off shore)	
7/3	19 Island Road	1 cluster	7/25	26 Brookview	2 clusters	10/7	Island Rd Beach	3 clusters
7/6	15 Park St Terr	2 clusters	8/4	Island Rd Beach	1 cluster		(inside noodles)	
7/6	Boat Ramp	1 cluster	8/4	Island Rd Beach	2 clusters	10/7	Island Rd Beach	1 cluster
	(inside noodles)			(inside noodles)			(300 ft off shore)	
7/6	Boat Ramp	1 cluster	8/4	Island Rd Beach	2 clusters	10/7	Peninsula Dr	2 clusters
	(outside noodles)			(inside barrier)			(30 ft off shore)	
7/6	73 Horizon Island	1 cluster	8/14	off of Boat Ramp	1 cluster	10/7	Peninsula Cove	1 cluster
7/13	120 Peninsula Dr	numerous	8/14	Island Rd Beach	2 clusters		(40 ft off Blueberry Island)	
7/6	Temp Boat launch	2 clusters		(150ft off beach)		10/7	Peninsula Cove	1 cluster
7/16	Lizard Island	1 cluster	8/14	120 Peninsula Dr	1 cluster		(30 ft off land point)	
7/16	Boat Ramp	2 clusters	8/25	Peninsula Cove	3 clusters	10/7	120 Peninsula Dr	4 clusters
	(inside noodles)			(10 ft off Blueberry Island)		11/3	Temp Boat Ramp	numerous
7/16	Island Road Beach	1 cluster	8/25	120 Peninsula Dr	3 clusters			
	(300 ft off beach)							

NOTE: 1 cluster, could have as many as 8 stalks from the 1 stem

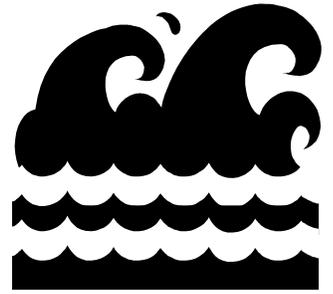
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Waves

The Newsletter of Hickory Hills Landowners, Inc.



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